

# HH means business with new Wong-Amat promotions

**H**eights Holdings' developments in the Wong-Amat area will get special backing this month with the introduction of new payment terms at their W Tower project and promotional discounts at both W Tower and Laguna Heights.

A spokesman for HH explained: "At W Tower all pre-construction sales targets have been reached. So, in celebration of this, we have decided for a limited number of units to introduce very affordable payment terms for both foreign and Thai ownership."

The main benefit of the new terms is that owners and investors will need to pay less up to and during the construction

process but with a bigger "balloon" payment when they take ownership. The offer applies to the next 30 units sold.

Details are as follows :

- 20% down-payment;
- 10% upon commencement of construction next May;
- 20 easy monthly payments of 1% per month;
- 50% upon completion which is projected for December 2013. Previously 80% was paid by the end of construction with just 20% remaining to be paid on handover.

In addition to the above HH have decided that promotional prices previously applied only to floors 6-17 of W Tower will now be extended to floors 18 and above

which were only released for sale last month. This means that a 65 sqm unit as high as the 28th storey will still be less than Bt5m in foreign ownership.

### Affordable luxury

The spokesman added: "At Laguna Heights we are offering superb bargains on the first three floors. Price per square metre is an astonishing Bt45,000 on the first and second floors and only Bt50,000 per sqm for the third. Most prices in the area start at Bt75,000+ per sqm."

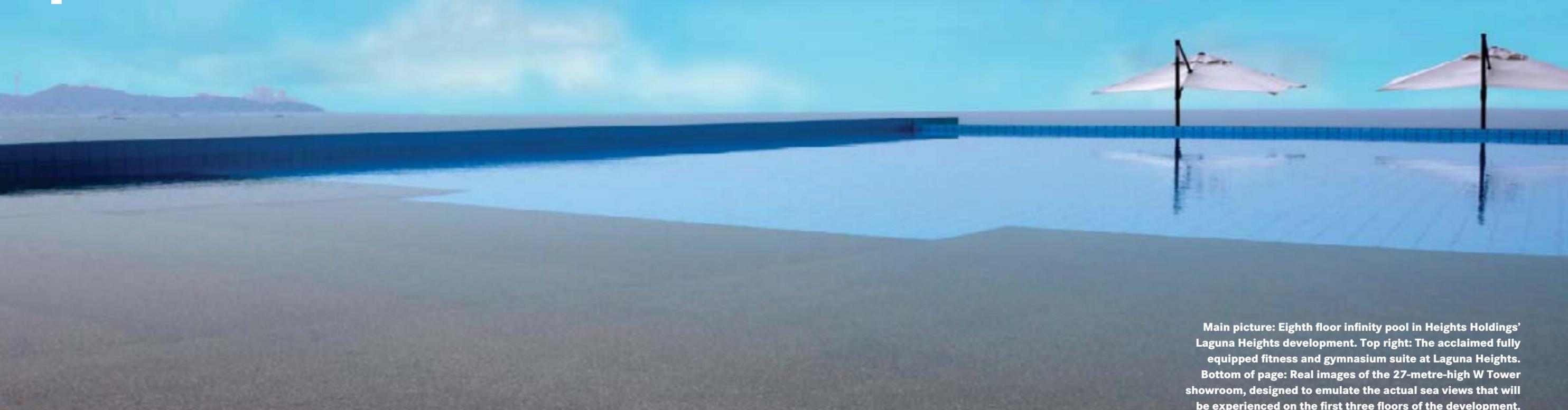
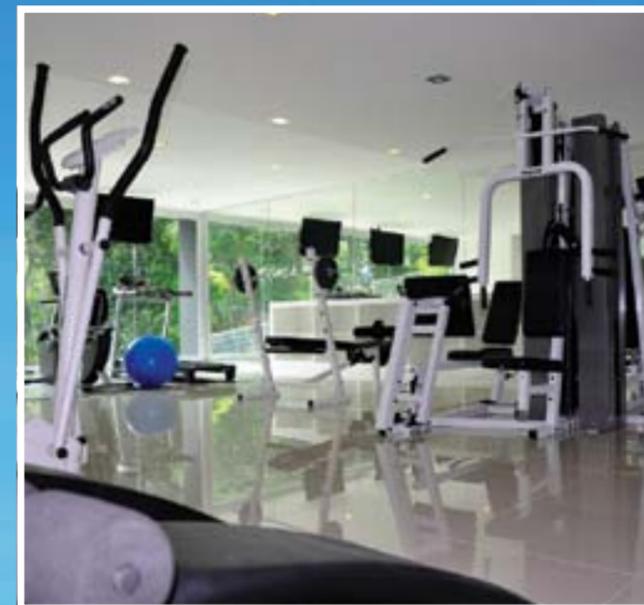
This offer runs out at the end of February.

It means a spacious and luxurious 77 sqm two-bedroom

unit, complete and ready to move in, and with sea views, is available from less than Bt3.5m in Thai/Thai company ownership.

"Considering its beachside location, superb facilities and high standard of construction, this is a bargain that should not be missed," said the spokesman. "Top quality construction, superb location and first class amenities, all for an affordable price. And ready to move in now!"

He added: 'Watch out next month for the report on HH's third Wong-Amat project – Club Royal – with Building B recently released with apartments available from just Bt990,000.' ◻



**Main picture:** Eighth floor infinity pool in Heights Holdings' Laguna Heights development. **Top right:** The acclaimed fully equipped fitness and gymnasium suite at Laguna Heights. **Bottom of page:** Real images of the 27-metre-high W Tower showroom, designed to emulate the actual sea views that will be experienced on the first three floors of the development.

